



Community Linkages RFP FAQ

Webinar Q&A - January 23, 2023

Are for-profit organizations eligible to apply?

No, for-profit organizations are not eligible to apply.

For-profit entities may partner with an applicant who meets the eligibility above. If awarded, BHT would contract with the eligible applicant and funds would flow through them. The eligible applicant must have a significant and meaningful role in the implementation of the proposed project (i.e., the for-profit partner cannot be the primary implementer of the project while the eligible applicant plays only a nominal role).

How will you determine if the lead applicant has a “significant and meaningful role in the implementation of the proposed project” (if the lead applicant is partnering with an organization that does not meet primary applicant eligibility criteria)

This will ultimately be decided by the panel when scoring a proposal presentation. The primary applicant would need to demonstrate in the proposal that they are an integral part of implementing the work. Examples: screening and referring clients, building the organizational capacity of the partner in some way, engaging the community in outreach. We eligible applicant must be a significant part of implementing the work, not just acting as a fiscal sponsor or providing their name as an eligible applicant to a for-profit entity.

Can this funding support existing work?

Yes. Proposals looking to expand and enhance existing projects that fit the RFP criteria are eligible to apply.

Are clinical organizations eligible to apply?

Yes, if they meet the additional eligibility requirement: “Clinical organization applicants must have an SDoH/CBO co-applicant, and include a shared savings, reinvestment, value-based contracting, or similar partnership model.”

However, clinical organizations are not the priority for this funding. Key purposes of this funding are to strengthen infrastructure in community-based organizations providing care coordination and health related social needs, and to shift power by supporting organizations that represent the communities they serve. The additional eligibility requirement for clinical organizations is intended to make sure these key purposes are still met.



What about clinical organizations who are also community-based or by/for organizations?

There are two parts of the RFP criteria that would apply in this case – [Eligibility](#) and [Priority Selection Criteria](#).

Eligibility: Applicant would still need to meet the clinical organization eligibility requirements (“Clinical organization applicants must have an SDoH/CBO co-applicant, and include a shared savings, reinvestment, value-based contracting, or similar partnership model”)

Priority Selection Criteria: One priority area for funding is organizations who are community-based organizations ([CBO definition](#)) or by/for organizations (organizations led by and for impacted communities, with 50% or higher leadership, Board, and/or staff comprised of individuals from impacted groups). Clinical applicants who also meet this criteria would note that in the Letter of Intent form. That priority scoring would then apply.

Do you have templates for a reinvestment model?

We can provide examples of reinvestment, shared savings, value-based contracting, or similar partnership models on request.

Are you able to check in with contract participants at multiple points within the 1st year (3 months, 6 months)?

Of course! In addition to the formal annual reporting in the awardee contract, BHT staff will informally check in to see how projects are going. Partners are also always welcome to reach out to us to share updates and discuss challenges.

Can one organization submit 2 applications?

Each organization is only eligible to be funded once under this RFP. We recommend choosing one project to submit an application for.